WE ARE MARIO

LOOK BOOK

Who are we?

Mario Contract Lighting is the Contract Sales division for Mario Industries. Mario Industries is one of the oldest family-owned lighting manufacturers in the United States, having been formed in 1922. It is located in the beautiful city of Roanoke, Virginia along side the Blue Ridge Mountains.

Mario Contract Lighting, often referred to as MCL, manufactures lighting domestically as well as imports lighting for the hospitality industry. MCL prides ourselves on custom capabilities for guestroom and public area lighting. MCL boasts a number of satisfied hotel brands. We provide lighting for small projects as well as hotel brand programs. MCL's in-house design team has the ability to custom design lighting for our customers.

Note from President

When The Mario Manufacturing Company was founded in the Spring of 1922, Mario Russo's mission was to provide high quality lighting at fair and affordable prices.

Through each generation we've seen growth and change. From Mario's son (Vito) moving the company to Mount Vernon, NY, to his grandson Louis (my father) moving it to Roanoke, Virginia, to our relocation to our 100,000 square foot complete manufacturing facility, we've maintained our focus and commitment to Mario's pledge.

We hope you get to know more about us through the following pages and understand that as we were known as the originators of the Mica Shade in the 1930's, the driving force behind "Mini Lamps" in the 1970's and the creators of the Silhouette Shade in the 1990's, we strive not to follow, but to lead. This dedication keeps us on the cutting edge of Design and Technology in the Hospitality Industry.

Thank you for your business and we hope to continue to serve you for the next hundred years.

- Michael Scutellaro

MARIO TIMELINE

MICA was first used for shades

1930

Introducing Leather Lamp

Factory on 11E, 26th st. New York

1940

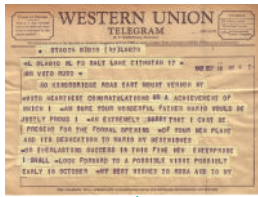
Christmas Party with Mario Staff.

1948

Vito Russo becomes President

1952

MARIO RUSSO Himself !

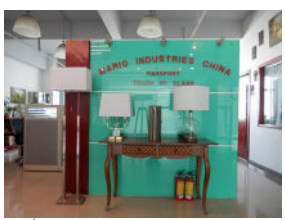


Local mayor with Vito Russo. Company moved to Mt. Vernon factory.

1965

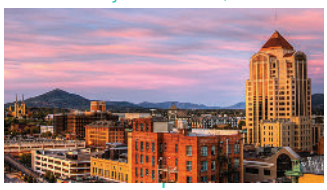
Moved to First Factory in Roanoke

Louis Scutellaro becomes President



Mario China office Opened

Moved to the current factory in Roanoke, VA.



Mario became a full contract company (first logo of Mario Contract lighting)

Michael Scutellaro becomes President

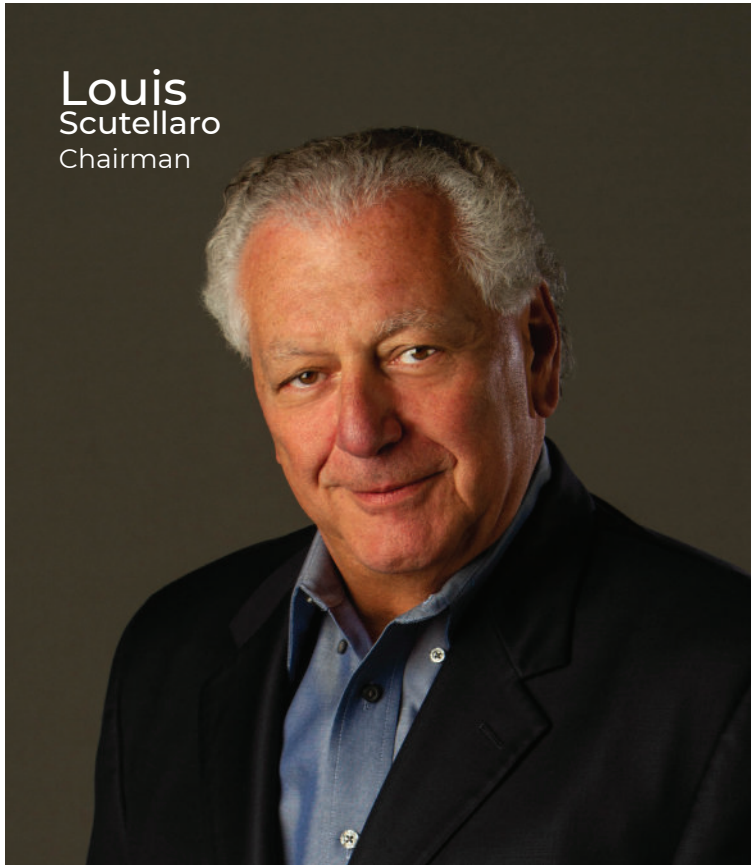
Mario's current logo was introduced

CONTINUOUSLY MAKING NEW STORIES

100 years of MARIO Coming Soon

1988 1990 2001 2013 2016 2017 2019 2022

Michael, the 4th generation President of Mario is a devoted husband and father. He's an avid pilot who has logged hundreds of hours in the air. Mike spends his downtime as the Guitarist in his band who have played at some of the biggest local spots, including the Harvester Performance Center and Floydfest.



With over three decades of experience, Louis is involved on a daily basis with the innermost workings of Mario Contract Lighting. In his spare time you can find Louis boating at Smith Mountain Lake, traveling with wife Dolores and enjoying time with their granddaughter.

Linda joined Mario in 2004 and has an extensive background in Hospitality & Contract Design and Marketing. Since joining Mario she has been serving as the Brand Liaison, Trade Show Coordinator, Project Manager and "chief cook and Bottle Washer." (Aka the Class clown)

Born and raised in New York, Joan started her career at Mario 30 years ago, moving with her family to the Roanoke Valley. In her free time, Joan loves to spend time with her two children and their spouses and adores doting on her granddaughter.

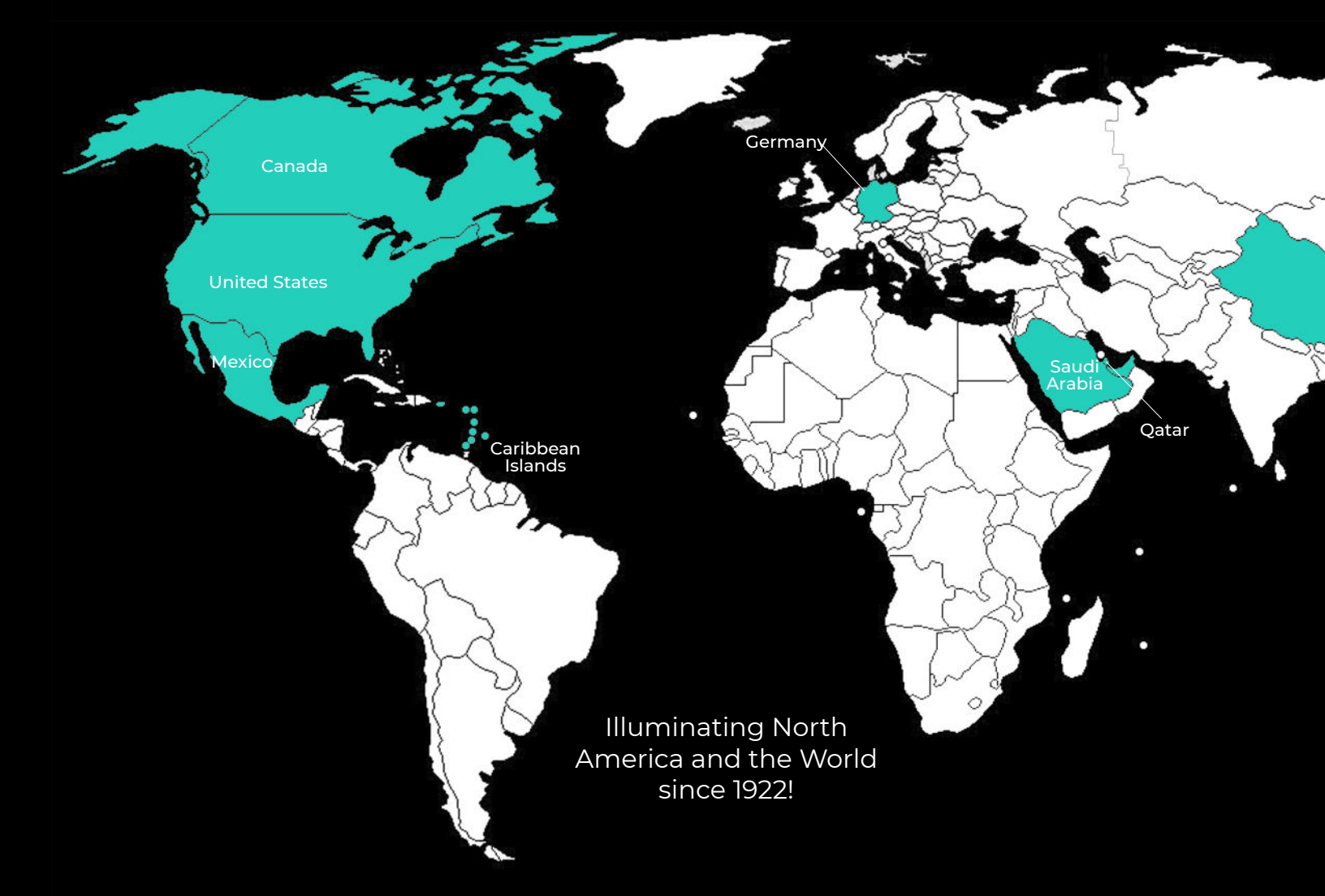
21C Museum Hotel – Durham, NC || 21C Museum Hotel – Oklahoma City, OK || Avid - Perry, GA || Avid - Yukon, OK || Av
Disney Resort & Spa – Kapolei, HI || Bagger Dave's – Multiple Locations || Beekman Tower – New York, NY || Best Weste
Boston Marriott Burlington Restaurant – Burlington, MA || Camden on the Lake Resort - Ozark, MO || Caesars Octavius Su
Bettendorf - Bettendorf, IA || Cambria Hotel Downtown Asheville - Asheville, NC || Cambria Suites - Chandler, AZ || Caribe
mopolitan – Las Vegas, NV || Court House Bldg – Roanoke, VA || Crowne Plaza National Airport – Washington, DC || Crown
FL || Disney's Art of Animation Lion King – Orlando, FL || Disney's Contemporary Resort – Orlando, FL || Disney's Coronado
Old Key West – Lake Buena Vista, FL || Disney's Old Key West Resort - Lake Buena Vista, FL || Disney's Polynesian Village Re
tree Guest Suites – Houston, TX || Element Basalt Aspen Valley – Basalt, CO || Embassy Suites – Austin. TX || Embassy Su
Suites - San Angelo, CA || Falls Church Marriott Fairview Park – Falls Church, VA || Flamingo – Las Vegas, NV || Fontaineb
Mars, PA || Four Points by Sheraton Richmond – Richmond, VA || Foxwoods Resort Casino – Mashantucket, CT || Fonta
Bohemian, The Kessler Collection – Birmingham, AL || Grand Hotel – Montgomery, AL || Hampton Inn - Boise, ID || Hampt
Syracuse – Syracuse, NY || Hilton Garden Inn Cincinnati Midtown - Cincinnati, OH || Hilton – Myrtle Beach, SC || Hilton – N
Burlington, MA || Hilton Garden Inn - Melville, NY || Holiday Inn La Guardia – Corona, NY || Holiday Inn Express - Seymou
Owensboro – Owensboro, KY || Holiday Inn Tupelo – Tupelo, MS || Holiday Inn - Miami, FL || Homewood Suites New York
Burnham – Chicago, IL || Hotel Pennsylvania – New York City, NY || Hyatt Boston
Inner Harbor – Boston, MA || Hyatt House – Austin, TX || Hyatt House – Charleston,
SC || Hyatt House – Charlotte, NC || Hyatt House – Colorado Springs, CO || Hyatt
House – Overton, GA || Hyatt House – Pittsburgh, PA || Hyatt House – Raleigh, NC
|| Hyatt House – Redmond, WA || Hyatt House – Richardson, TX || Hyatt House –
ramon, CA || Hyatt House - San Jose, CA || Hyatt House - Waltham, MA || Hyatt Place - Chicago, IL || Hyatt Place - India
land – Winter Haven, FL || Lodge of the Ozarks - Branson, MO || Marriott City Center – Raleigh, NC || Marriott City Center Pu
Barony Beach Club – Hilton Head Island, SC || Marriott's Grande Ocean – Hilton Head Island, SC || Marriott's Ko Olina Beach
|| Marriott's OceanWatch Villas at Grande Dunes – Myrtle Beach, SC || Marriott Moxy - Columbus, OH || Moxy Chattanooga D
Medical Center - Powell, TN || Office Scapes - Bartlett, TN || Office Scapes - Denver, CO || Old Towne Alexandria Hotel – Ale
MS || Renaissance Fort Lauderdale Cruise Port Hotel – Fort Lauderdale, FL || Reverb Hotel - Atlanta, GA || Royal Sonesta N
|| Samuel Adams Boston Brewery - Boston, MA || Samuel Adams Cincinnati Taproom - Cincinnati, OH || Shades of Light
ton – Burlington, MA || Sonesta ES Suites Malvern – Malvern, PA || Sonesta ES Suites Orlando – Orlando, FL || Sonesta G
Chicago, IL || Staples - Mirimar, FL || Staples - Memphis, TN || Staples - Texican Court - Irving, TX || Staples - Columbia, M
Sonesta - St. Louis, MO || The Brown Hotel – Louisville, KY || The M Resort Spa Casino – Las Vegas, NV || The Ritz-Carlton -
High Line – NY City, NY || The Westin Savannah Harbor Golf Resort & Spa – Savannah, GA || The Westin - Virginia Beach, VA
Park, MD || US Army Camp - Zama, Japan || Valley View Casino – Valley Center, CA || Virginia Tech - Blacksburg, VA || Vo
cott Hotel – New York, New York || Wyndham, Waikiki Beach Walk – Honolulu, HI || Wyndham Beaver Creek – Avon, CO || W
Ownership – Panama City, FL || Wyndham - Scottsdale, AZ || Wyndham Vacation Resorts at Glacier Canyon - Barab

MARIOP

vid - Beumont, TX || Avid - Lancaster, PA || Avid - Cedar Rapids, IA || Avid - Madison, AL || AED - Duluth, GA || Aulani, A
ern Marble Falls Inn - Marble Falls, TX || **Best Western** Louisville East - Louisville, KY || Big Cypress Lodge – Memphis, TN ||
ites – Las Vegas, NV || Candlewood Suites Kingston West - Toronto, OT || **Cambria Suites** - Anaheim, CA || Cambria Hotel
e Hilton – San Juan, PR || Cheyenne Mountain Resort – Colorado Springs, CO || City Market Building – Roanoke, VA || **Cos-**
ne Place Assisted Living - Mobile, AL || Disney's Alligator Bayou – Port Orleans, LA || Disney's Art of Animation Cars – Orlando,
o Springs Resort – Orlando, FL || Disney's French Quarter – Orlando, FL || Disney's Magnolia Bend – Orlando, FL || Disney's
sort – Orlando, FL || Doubletree Charlotte Gateway – Charlotte, NC || Doubletree Grand Rapids – Grand Rapids, MI || **Double-**
ites – Phoenix, AZ || Embassy Suites – Washington, DC || EMSCO Electric Supply Co - Oklahoma City, OK || **Fairfield Inn &**
bleau – Miami Beach, FL || Four Points by Sheraton Nashville – Brentwood, TN || Four Points by Sheraton Pittsburgh North –
inebleau Miami Beach - Miami, FL || Fryeburg Academy - Fryeburg, ME || Gaylord Palms Resort - Kissimmee, FL || Grand
on Inn Hunstville – Huntsville, AL || Hampton Inn - Sedona, AZ || Hampton Inn Sam Houston – Houston, TX || **Hampton Inn**
New York City, NY || Hilton – Newark, NJ || Hilton Garden Inn – Washington DC || **Hilton Garden Inn** Boston/Burlington –
r, IN || Holiday Inn Express - Roselle, IL || Hampton Inn & Suites - Buffalo, NY || Home 2 Suites - Roanoke, VA || Holiday Inn
Midtown Manhattan – New York City, NY || Homewood Suites - Anaheim, CA || Hotel Bedford – New York, New York || Hotel

ROJECTS

Salt Lake City, UT || Hyatt House – San Juan, PR || Hyatt House Cypress/Anaheim –
Cypress, CA || Hyatt House –Emeryville, CA || Hyatt House Sorrento – San Diego, CA
|| Hyatt House Space Needle – Seattle, WA || Hyatt House – Atlanta, GA || Hyatt
House – Duluth, GA || Hyatt House – Santa Clara, CA || Hyatt House - Cupertino, CA
|| Hyatt House - Denver, CO || Hyatt House - Pleasant Hill, CA || Hyatt House - San
napolis, IN || Ink 48 – New York City, NY || **La Quinta** – Duluth, GA || Le Meridien Atlanta Perimeter – Atlanta, GA || **Lego-**
ublic Area Lighting – Oakland, CA || Marriott's Mountainside – Park City, UT || Marriott's Aruba Surf Club – Aruba || Marriott's
n Club – Kapolei, HI || Marriott's Kauai Lagoons - Kalanipu'u - Lihue, HI || Marriott's Newport Coast Villas – Newport Coast, CA
Downtown - Chattanooga, TN || **Moxy** Hotel - Nashville, TN || Nobu Hotel at Caesars Palace – Las Vegas, NV || North Knoxville
xandria ,VA || Opryland Resort – Nashville, TN || President's Hotel – New York City, NY || Riverwalk Casino Hotel - Vicksburg,
ew Orleans – New Orleans, LA || Hotel Roanoke - Roanoke, VA || San Francisco Airport Marriott Waterfront – Burlingame, CA
|| Sheraton Inner Harbor Hotel – Baltimore, MD || Sheraton Lincoln Harbor – Weehawken, NJ || Sonesta ES Suites Burling-
winnett Place – Atlanta, GA || **Sofitel** Philadelphia - Philadelphia, PA || Stowe Mountain Resort – Stowe, VT || **Swissotel** -
MD || Staples - Norfolk, VA || **Staples** - San Antonio, CA || Stations Casinos - Las Vegas, NV || The Chase Park Plaza Royal
Amelia Island, FL || The New Yorker A Wyndham Hotel – New York City, NY || The Press Hotel – Portland, ME || The Standard
|| Tropicana Casino & Resort – Atlantic City, NJ || UCLA Tiverton House - Los Angeles, CA || University of Maryland - College
oyager Resort - Tuscon, AZ || W Retreat & Spa – Vieques Island, PR || Wind of Spirit Ministries - Colorado Springs, CO || Wol-
Wyndham Give Kids the World Village – Kissimmee, FL || Wyndham Pagosa – Pagosa Springs, Colorado || Wyndham Vacation
oo, WI || Wyndham New Yorker - New York, NY || Wyndham Newport Onshore - Newport, RI and **MANY MORE...**


Canada
United States
Mexico
Caribbean Islands
Germany
Saudi Arabia
Qatar
Illuminating North America and the World since 1922!

FUN FACTS

OVER

4400

largest single order for one item

OVER

13,900

Projects finished since 2000

OVER

1,300,000

Lighted Products shipped since 2000

XPO Logistics

MARIO INDUSTRIES LOCATED IN THE HEART OF
THE BEAUTIFUL BLUE RIDGE MOUNTAINS

Yash
Rathod
Design Director

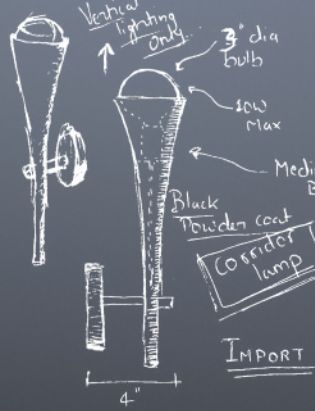
Lucas
Hinds
CAD Designer

DESIGN DEPARTMENT

Our designers can help you decide which of our Lighting fixtures would look best in your project. They can even help you design a completely new one based on your ideas!

INSPIRATION

Our designers are in constant search for inspiration even from the smallest elements around them.



CONCEPTUALIZATIO

We are never bounded by 9 schedule. This brainstorming p can occur anywhere and anytim on a kitchen napkin!

ON
9-5
rocess
he even

VISUALIZATION

We use AutoCAD to create 3D models to visualise the concept before manufacturing it.

IMPLEMENTATION

Finally, we create a sample of the design using our Roanoke or China factory depending on the complexity of the design.

Rob
Atkins
Factory Manager

ASSEMBLY

METAL SHOP

CERAMIC SHOP

SHADE SHOP

PAINT SHOP

WOOD SHOP

SHIPPING

MARIO ROANOKE
WE ARE

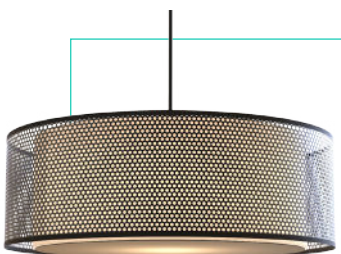
MARIO CHINA
E MARIO

TABLE LAMPS

FLOOR LAMPS

WALL SCONCES

MARIO
CONTRACT LIGHTING



CEILING FIXTURES

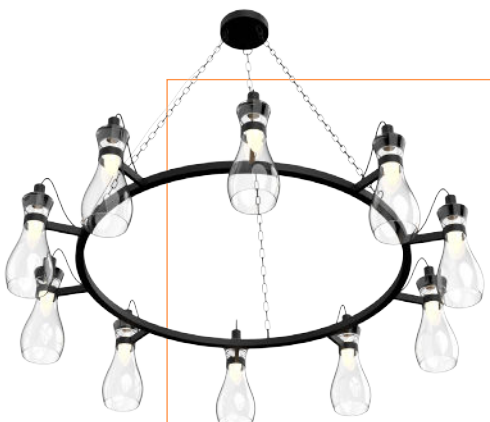
LED ROOM SIGNS

REPLACEMENT SHADES

WALL
SCONCES

LIGHTED
SIGNS

MARIO
RESTAURANT LIGHTING
A Division of Mario Industries Inc



CEILING
FIXTURES

WIRELESS
TABLE LAMPS

MCI

MARIO

CUSTOMIZE IT

CUSTOMIZE almost EVERYTHING

1922

We have been around for almost a Century!

UL LISTED

Safety is the first priority for us

CUSTOMER FIRST

Less use of electricity due to skylights

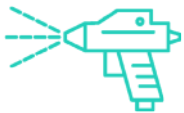
Highly Efficient Custom made Kilns

Domestic and Import Production

Efficient Project Management

WHY CHOOSE MARIO?

www.mariocontractlighting.com
(800) 458-1244



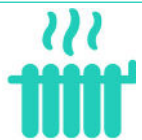
Using Powder Coats versus electroplating and liquid finishes

Recycling Sheet metal

Over 95% of our fixtures use LED

Shorter Lead Times. Get your order on time

Recycling Cardboard packaging

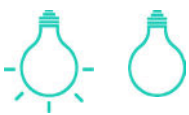


Highly Efficient Radiant Heating

In-house design team can help bounce ideas

Lights are thoroughly checked for Quality.

SUSTAINABILITY



Zone Lighting to save electricity

Using MDF (recycled wood) versus forested wood

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